



INCENTIVE SCHEME AT FORLÌ AIRPORT FOR HANDLING SERVICES

1.1. General conditions for all incentives:

- All incentives, are available only if the airline operates the eligible flight on a continuous year around basis. The year around basis is described by operating a flight by weekly frequencies throughout a year (however ad hoc cancellations may occur due to external factors like weather & industrial action).
- The incentive scheme is valid for flights launched between the first day of Summer 21 (28th March 2021) and winter 23 (28th October 2023).
- The discount will not be available for non-scheduled flights.
- Only one type of incentive scheme can be applied for each airline (alternatively can be applied strategic destinations or home-based aircraft or off-peak scheme)

1.2. Incentive for new strategic destinations – for passenger aircraft

CHARGES DISCOUNT PER AIRCRAFT CAPACITY	A/C UP TO 120 PAX	A/C FROM 121 TO 140 PAX	A/C FROM 141 PAX
Handling charge	60%	50%	40%

Terms & Conditions:

- "New strategic destination" is an airport or airport system included where no flights were operating to by any carrier from Forlì during the schedule period preceding the start date.
- The new flight shall operate for at least one year with a minimum of two weekly frequencies (for 365 days from the first day of the flight).
- An airline reinstalling a service to a destination which qualifies for this incentive is only eligible after 2 years of discontinuation of the given service (route).
- In case of "codeshare" operation, if the "codeshare" partners operate their own planes, the allowance shall be provided to the partner having started the operation earlier, with its own planes. In the event that a "codeshare" flight is operated by only one company, but in the meantime – prior to the expiry of the allowance – another partner also launches flights to the same destination, that party shall not be entitled to receive that allowance.

1.3 Incentive for home-based aircrafts

CHARGES DISCOUNT PER AIRCRAFT CAPACITY	A/C UP TO 120 PAX	A/C FROM 121 TO 140 PAX	A/C FROM 141 PAX
Handling charge	60%	50%	40%

Terms & Conditions:

- "Home-based" is an airline basing at least one aircraft at Forlì Airport.
- An eligible airline must be operating all year round at Forlì Airport.
- The "Home based" incentive scheme can't be combined with others incentive scheme.

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1.4. Off-peak incentive system

CHARGES DISCOUNT PER AIRCRAFT CAPACITY	A/C UP TO 120 PAX	A/C FROM 121 TO 140 PAX	A/C FROM 141 PAX
Handling charge	70%	60%	50%

Terms & Conditions:

- Incentives are offered for off-peak flights only, with the eligible periods defined by FRL Airport.
- The off-peak incentive scheme shall be valid for 3 years in the case of each new destination.
- Flights launched before the introduction of this incentive scheme and subsequently re-scheduled to off-peak periods shall not qualify.
- The take-off times of eligible flights must fall within the defined off-peak periods and the landing times must fit into the capacity of Forlì Airport.
- The incentive is valid only if the eligible airline operates according to the slot requests that were submitted in advance.
- The off-peak periods are revised before every schedule season and Forlì Airport reserves the right to modify them.
- Slots in off-peak periods are subject to availability.

1.5 Incentive schemes allowance

- Incentives will be credited by Forlì Airport SRL, according to the percentage in the agreement letter and applied to the relevant revenue values.
- The allowance for any incentive scheme will be credited for each period of the operation during the subsequent period. The allowance will be credited against the invoices issued by the airport in the following month of eligibility.
- If, during the course of the incentive period, the operating airline changes the characteristics of or stops the initiative, Forlì Airport SRL maintains the right to stop or revise the incentives according to the new situation.
- The incentive agreement is only in force when payment terms of standard invoices are respected and thus when no overdue exists. If the airline has arrears of payment, Forlì Airport SRL will defer the issuance of the credit note until the outstanding debt is liquidated.

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